

CURRICULUM VITAE



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Dr. George K. Vaggelas is an Associate Professor at the Department of Ports management and Shipping of the National and Kapodistrian University of Athens. He has previously served as an Associate Professor of Shipping and Transport Management at the Department of Shipping, Trade and Transport of the University of the Aegean. He is also a founding member of PortEconomics – a web-based initiative advancing knowledge exchange on port economics, management and policies.

He was Partner and Managing Director of Ports & Shipping (P&S) Advisory, an innovative company aiming at delivering consultancy services of high quality in the port and shipping industries. George has spent four years (2010-2014) as an advisor to the President and CEO of Thessaloniki Port Authority (ThPA) SA dealing, among others, with the strategic planning of the port and the development of the cruise business. During 2014-2016 he served as member of the Greek Regulatory Authority for Ports, until 2016, when he resigned in order to devote more time in consultancy and research of maritime transportation systems and ports. Since then he has completed shipping and seaport related projects in several European countries, examining transport systems and port reorganization, transport systems investments, port M&A's, shipping clusters, shipping policy etc.

He has (co-) authored several studies examining shipping transport and seaport economics, management and policy. Several of these studies have been published in international scientific journals and presented at international conferences.

He is a member of the International Association of Maritime Economists (IAME) and of the Port Performance Research Network (PPRN). He currently serves as a BoD member of the 'Hellenic Association of Maritime Economists' (ENOE).

George Vaggelas holds a BSc (Shipping & Entrepreneurship), an MSc in Shipping Trade and Transport (STT), and a PhD (2008) in port economics, management and policy, obtained at the Department of Shipping Trade and Transport, School of Business, University of the Aegean, Greece.

ACADEMIC STUDIES

- 1/2004-5/2008** **PhD**, Department of Shipping, Trade and Transport, University of the Aegean,
Field: Port economics
Thesis Title: “Dynamic Equilibrium of Public- Private sector participation in port services production cost”
- 2002–2003** MSc in ‘Shipping, Trade, Transport’. University of the Aegean, Department of Shipping, Trade and Transport
- 1998–2002** BSc in Shipping, University of the Aegean, Department of Shipping, Trade and Transport

ACADEMIC PRIZES AND DISTINCTIONS

- 2004-2008:** Research Fellow Scholarship, co-funded by the Ministry of Development, (General Secretariat for Research and Technology), Piraeus Port Authority and the Athens Urban Transport Organization. Programme: Organization of Port Services Production and Efficient Administration – Management of Passenger Terminals”
- 2001:** Study Scholarship, by National Scholarship Foundation.
- 2001:** Prize (Study distinction) from Hellenic Association of Passenger Ship Owners.
- 2000:** Prize (Study distinction) from Municipality of Chios.
- 2000:** Study Scholarship, by National Scholarship Foundation.

WORKING EXPERIENCE

- May 2023 -** Associate Professor (Management and Organization of Ports and Shipping Companies) at the Department of Port Management and Shipping, of the National and Kapodistrian University of Athens.
- 2022 -** Member of the Board of Directors of MEVACO S.A., an Athens Stock Exchange listed company.
- September 2020 – May 2023** Associate Professor (Shipping and Transport Chain Strategies) at the Department of Shipping, Trade and Transport of the University of the Aegean.
- September 2020 – May 2023** Deputy Director of “MBA in Shipping” program at the University of the Aegean.

December 2013 – July 2019	Partner and Senior Consultant of “Ports and Shipping Advisory” P.C.
November 2017 – April 2018	External Assessor of the Canterbury Christ Church University (UK) for the BSc (Hons) Shipping Management and MSc Shipping Management programmes of the Aegean Omiros College (Greece)
November 2013 – November 2017	Editorial Advisor at “Naftika Chronika” magazine
December 2014 – April 2016	Member of the Greek Regulatory Authority for Ports
October 2010 – January 2014	Advisor to the President and C.E.O. of Thessaloniki Port Authority S.A.
December 2011 – November 2013	General manager of the Training Institute for Shipping and Ports “EXANTAS”.
April 2009 – December 2010	Special advisor (Research Programmes Development) to the mayor of Mastichochoria Municipality (Chios island-Greece).
April 2010 – June 2010	Educator at the Public for Adult Education Centre. Teaching the course “Principals of Economic Theory” (25 hour seminar).
September 2009 – February 2010	Educator at the Public Institute of Vocational Training (Chios Island). Teaching the course “Public Relations”.
February 2004 – July 2009	Freelancer - Researcher and Business Consultant
March 2003 – June 2003	Assistant in strategic analysis studies for various companies in the Island of Chios, Greece.
May 2002 – December 2007	Support and Guidance of small and very small companies in the application of new technologies. “Go – Online” program of General Secretariat for Research and Technology.

PUBLICATIONS

Refereed Journals

- J.1** Kapnissis G., Vaggelas G.K., Leligou H., Panos A., Doumi M., (2022). “Blockchain adoption from the shipping industry: An empirical study”. **Maritime Transport Research** 3. <https://doi.org/10.1016/j.martra.2022.100058>
- J.2** Papachristou A.A., Pallis A.A. and Vaggelas G.K., (2020). “Cruise home-port selection criteria”. **Research in Transportation Business and Management**. <https://doi.org/10.1016/j.rtbm.2020.100584> .
- J.3** Vaggelas G.K. and Leotta C., (2019). “Port labour in the era of automation and digitalization. What’s next?”. **Impresa Progetto – Electronic Journal of Management**, N.3, pp. 1-15.

- J.4 Vaggelas G.K. and Pallis A.A., (2019). "Configuration and prospects of the Piraeus shipping cluster". **Spoudai Journal of Economics and Business**, 69(1-2), pp. 3-17.
- J.5 Vaggelas G.K., (2019). "Measurement of port performance from users' perspective". **Maritime Business Review**, 4(2), pp.130-150.
- J.6 Pallis A.A. and Vaggelas G.K., (2017). "Greek prototype of port governance". **Research of Transportation Business and Management**, 22, pp. 49–57. **[Impact Factor 2.065]**
- J.7 Niavis S. and Vaggelas G.K., (2016). "An empirical model for assessing the effect of ports' and hinterlands' characteristics on homeports' potential. The case of Mediterranean ports". **Maritime Business Review**, 1(3), pp. 186-207.
- J.8 Vaggelas G.K., Lambrou M. and Lekakou M., (2016). "Editorial". Special Issue "Current Challenges and future prospects for shipping markets and ports. **International Journal of Decision Sciences, Risk and Management** Vol 6 (3), pp. 201-204.
- J.9 Gagatsi E., Athanasopoulos N., Vaggelas G.K., Aifadopoulou G and Morfoulaki M., (2013). "ICT for cooperative supply chain visibility within a port centric intermodal setting: The case of the Thessaloniki port-rail-dryport integration. **International Journal of Advanced Logistics**, 2(1), pp. 38-47.
- J.10 Marianos, N.,S., Lambrou, M., A., Nikitakos, N., V. and Vaggelas, G., K., (2011). "Managing port e-services in a socio-technical context". **International Journal of Shipping and Transport Logistics**, 3 (1), pp. 27-56. **[Impact Factor 1.277]**
- J.11 Vaggelas, G., K., Pallis, A., A., (2010). "Passenger ports: Services provision and their benefits". **Maritime Policy and Management**, 37 (1), 73-89.
- J.12 Grosso, M., Lynce, A-R., Silla, A., Vaggelas, G., K., (2010). "Short Sea Shipping, intermodality and parameters influencing pricing policies: The Mediterranean case". **Netnomics**, 11 (1), 47-67. **[Impact Factor 0.83]**
- J.13 Lekakou, M., B., Pallis, A., A. and Vaggelas, G., K., (2009). "Which homeport in Europe: The cruise industry's selection criteria". **TOURISMOS: An international multidisciplinary journal of tourism**, 4 (4), pp 215 - 240.
- J.14 Pallis, A., A., and Vaggelas, G., K., (2005). "Port competitiveness and the EU 'Port Services' Directive: The case of Greek ports". **Maritime Economics and Logistics**, 7 (2), 116-140. **[Impact Factor 1.661]**

Book Chapters

- BC.1 Pallis A.A. and Vaggelas G.K. (2022). Regulating and Financing Greek Ports. In: Haralambides H., Tei A. and Prete S. (eds). **Regulation and Finance in the port sector: current practices and future port development**. London: Palgrave
- BC.2 Pallis A.A. and Vaggelas G.K., (2020). "The changing geography of cruise shipping". In: Wilmsmeier G., Monios J., Browne M. and Woxenius J. (Eds), **Geographies of maritime transport. Transport, Mobilities and Spatial Change**, pp.170-191. Edward Elgar.
- BC.3 Pallis A.A. and Vaggelas G.K., (2019). "Cruise shipping and green ports: A strategic Challenge". In: Bergqvist R. and Monios J. (Eds.), **Green Ports – Inland and Seaside Sustainable Transportation Strategies**, pp. 255-270, Elsevier.

- BC.4 Vaggelas G.K. and Pallis A.A., (2016). "Cruise as a parameter of blue growth – the case of Greece" (in Greek). In: Kyvelou S., (Ed.), **Marine spatial issues: The marine dimension of the territorial cohesion – marine planning – sustainable blue growth**, pp. 387-411. , Athens, Kritiki Publications.
- BC.5 Pallis, A.A. and Vaggelas G.K., (2017). "Black Sea ports: Motors of growth and globalization". In: Pallis A.A., Theotokas I.N. and Lekakou M. (Eds.) **Black Sea ports, shipping and cities in modern times, from central planning to reintegration in the global economy**. Black Sea Project Working Papers, Vol 9., pp. 7-44.
- BC.6 Ng, K., Y., A. and Vaggelas, G., V., (2012). "Port Security: The ISPS Code". In: Talley, W., K., (Ed.), **The Blackwell companion to Maritime Economics**, pp. 674-700. London: Wiley-Blackwell.
- BC.7 Grosso, M., Lynce, A-R., Silla, A. and Vaggelas, G.K., (2010). "Intermodality and short sea shipping: Diversification, market segmentation, barriers and parameters influencing pricing policies". In: Marletto, G. and Musso, E., (Eds.) **Transporti, Ambiente e territorio. La ricerca di un nuovo equilibrio**. Milano : FrancoAngeli.
- BC.8 Pallis, A., A. and Vaggelas, G., K., (2008). "EU port and shipping security". In: Talley, W., K., (Ed.), **Maritime Safety, Security and Piracy**. The Grammenos Library, London: Informa.
- BC.9 Pallis, A.,A., and Vaggelas, G., K., (2007). "Enhancing Port security via the enactment of EU policies: Operational and economic implications". In: Bell, M., Bichou, K. and Evans, A., (Eds). **Risk Management in Port Operations Logistics and Supply Chain Security**. London: Lloyd's of London Press.

International Conference Papers (full text review)

- C.1 Dedes A., Dimitriadis-Evgenidis M., Giannakis E., Manolakaki M. and Vaggelas G.K., (2022). "Cybersecurity in container shipping: Potential threats and impacts". **XXIV International Conference on material Handling, Construction and Logistics**. Special Session "Maritime and Port Logistics". 21-23 September, Belgrade, Serbia.
- C.2 Iakovou M-A., Mylona M., Chatzigiannis P., Chamzallari M. and Vaggelas G.K., (2022). "Crew management in the age of pandemic". **International Association of Maritime Economists Conference**, 14-16 September, Busan, South Korea.
- C.3 Papachristou A.A., Pallis A.A. and Vaggelas G.K., (2020). "Selecting a home-port: Which criteria do matter?". **International Association of Maritime Economists Conference**, 10-13 June, Hong-Kong.
- C.4 Papachristou A.A., Pallis A.A. and Vaggelas G.K., (2020). "Cruise home-port criteria revisited". **Cartagena Cruise Dialogue Conference**, 19-21 February, Cartagena, Colombia.
- C.5 Platias C. and Vaggelas G.K., (2019). "Is the EU strategic planning and governance of intermodal transport and ports sustainable?". **International Association of Maritime Economists (IAME) Conference 2019**, Athens, Greece, 25-28 June.

- C.6** Vaggelas G.K, Tsatsaronis M. and Pallis A.A., (2019). In time of crisis: Financial performance of Greek ports. **International Association of Maritime Economists (IAME) Conference 2019**, Athens, Greece, 25-28 June.
- C.7** Vaggelas G.K. and Pallis A.A., (2018). Lessons learned from measuring shipping companies and other port users' perceptions of port performance. **International Association of Maritime Economists (IAME) Conference 2018**, Mombasa, Kenya, 11-14 September.
- C.8** Vaggelas G.K. and Kladaki E., (2017). "Unveiling configurations of shipping clusters: Recording the structure of the Thessaloniki port cluster". Proceedings of the **8th International Congress on Transportation Research**, Thessaloniki, Greece, 27-29 September 2017.
- C.9** Mavros A., Pallis A.A., Attikouris K., Vaggelas G.K., Gotzias N., Koliouisis I., Pantzaris S. and Christodoulou K., (2015). "Improving the competitiveness of the Cyprus shipping cluster". **European Conference on Shipping, Intermodalism and Ports (ECONSHIP) 2015**. 24-27 June, Chios, Greece.
- C.10** Vaggelas G.K. and Pallis A.A., (2015). "Port performance: Criteria for measuring users perceptions in different port markets". **European Conference on Shipping, Intermodalism and Ports (ECONSHIP) 2015**. 24-27 June, Chios, Greece.
- C.11** Vaggelas G.K. and Stefanidaki E., (2015). "The cabotage abolishment in the Greek cruise market: An initial assessment vis-à-vis homeport operations". **European Conference on Shipping, Intermodalism and Ports (ECONSHIP) 2015**. 24-27 June, Chios, Greece.
- C.12** Pallis A.A. and Vaggelas G.K., (2015). "Beyond productivity: Typology of criteria to understand container port performance". **5th International Symposium on Ship Operations, Management and Economics (SOME)**. 28-29 May 2015, Athens, Greece.
- C.13** Gagatsi E., Athanasopoulos N., Vaggelas G.K., Aifadopoulou G., Morfoulaki M., (2013). "ICT for cooperative supply chain visibility within a port centric intermodal setting: The case of the Thessaloniki port-rail-dryport integration". **6th European Conference on ICT for Transport Logistics**. 23-25 October 2013, Zaragoza, Spain.
- C.14** Lekakou M., Pallis A.A., Vaggelas G.K., Vitsounis T.K., (2011). "Coastal transport as a determinant of islands attractiveness: The European case and an evaluation from a Greek island". Proceedings of the **International Association of Maritime Economists Conference**, Santiago, Chile, 25-28 October 2011.
- C.15** Lekakou M., Pallis A.A., Vaggelas G.K., Vitsounis T.K., (2011). "Users speak: Coastal shipping services and islanders perception". Proceedings (USB) of the **European Conference on Shipping Intermodalism and Ports**, Chios, Greece, 22-24 June 2011.
- C.16** Lekakou, M., Stefanidaki, E., Vaggelas G. K., (2011). "The economic impact of cruise to local economies. The case of an island". Paper presented at the **Athens Tourism Symposium 2011**, 2-3 February, Athens, Greece.
- C.17** Vaggelas, G., K., Lagoudis I., N., (2010). "Analysing the supply chain structure of the cruise industry: The case of a small cruise company". Proceedings (CD-ROM) of the **International Association of Maritime Economists Conference**, Lisbon, Portugal, 7-9 July 2010.
- C.18** Lekakou, M., B., Pallis, A., A., Vaggelas, G., K., (2009). "Is this a home-port? An analysis of cruise industry's selection criteria". Proceedings of the **International**

Association of maritime Economists Conference, 24-26 June 2009, Copenhagen, Denmark.

- C.19** Lekakou, M., B., Pallis, A., A., Vaggelas, G., K., (2009). "The potential of Piraeus as a major Mediterranean Cruise Home-port: A selection criteria analysis". Paper presented at the **4th International Scientific Conference**, 3-5 April 2009, Rhodes, Greece.
- C.20** Grosso, M., Lynce, A-R., Silla, A., Vaggelas, G., K., (2009). "Short Sea Shipping, intermodality and parameters influencing pricing policies in the Mediterranean region: The Italian context". **International Conference on Research in Transport and Logistics**. 12-14 February, Istanbul, Turkey.
- C.21** Pallis, A., A., and Vaggelas, G., K., (2008). "Port and maritime security: Is there a distinctive European approach?" **International Forum on Shipping, Ports and Airports 2008**. 25-28 May, Hong-Kong.
- C.22** Pallis, A., A., and Vaggelas, G., K., (2007). "Port and maritime security: A critical analysis of contemporary EU policies". **International Symposium on Maritime Safety, Security and Environmental Protection**. 20-21 September. Athens, Greece
- C.23** Pallis, A., A., Vaggelas, G., K., Vitsounis, T., K., (2007). "Improving port services competitiveness: Trends, challenges and opportunities". **XVII International RESER Conference 'Service Competitiveness and Cohesion- Balancing dynamics in the knowledge society'**. 13-15 September. Tampere, Finland.
- C.24** Vaggelas, G., K., (2007). "Distributing the benefits from services provision in passenger ports: An AHP approach". Proceedings of the **International Association of Maritime Economists Conference**. July 4-6. Athens.
- C.25** Pallis A., A., and Vaggelas, G., K., (2006). "Benefits from port services provision in passenger ports: A constructive categorization". **3rd International Conference Maritime Transport**. 16-19 May, Barcelona.
- C.26** Pallis, A., A., and Vaggelas, G., K., (2005). "Methods for measuring public and private benefits from port services provision: A comparative study". Proceedings of the **International Association of Maritime Economists Conference**. Limasol, 22 – 25 June, Cyprus.
- C.27** Pallis A., A., and Vaggelas G., K., (2004). "Would the adoption of the EU 'Port Services' Directive benefit Greek Ports? A view from within". Proceedings of the **International Association of Maritime Economists Conference**, pp. 313-327, 30June - 2 July, Izmir, Turkey.

National Conference Papers (full text review)

- N.1** Platias C. And Vaggelas G.K., (2019). «The environmental dimension in the sea transport and logistics projects of the Trans European Transport Networks" (in Greek). **17th National Scientific Conference 'Research, Innovation, Competitiveness and Local and Peripheral Development'**. 21-2 June, Athens.
- N.2** Pallis, A., A., and Vaggelas, G., K., (2006). "The passenger port: Analysis of a multiform service system" (in Greek). **2nd National Conference of Hellenic Society of Systemic Studies**. 25-27 May, Chios.

- N.3** Pallis, A., A., and Vaggelas, G., K., (2006). “Dynamic Equilibrium of Public and Private sector in port services provision” (in Greek). **3rd International conference for Transportation Research in Greece**. 19-20 May, Thessaloniki.

International Conference Papers (abstract review)

- CA.1** Karagiannis K., Karamperidis S. and Vaggelas G.K., (2022). “Port investments in Europe under the Belt and Road Initiative: A geopolitical perspective”. **International Association of Maritime Economists Conference**, 14-16 September, Busan, South Korea.
- CA.2** Stathaki K., Vaggelas, G.K., Gavalas D. and Tsatsaronis M., (2022). “Cruise pricing strategy for profit maximization: A game theory approach”. **International Association of Maritime Economists Conference**, 14-16 September, Busan, South Korea.
- CA.3** Vaggelas G.K. and Michelinaki A., (2021). “Is there gender (in)equality in shipping? Insights from Greece”. Extended abstract presented at **International Association of Maritime Economists conference**, Rotterdam, 25-27 November 2021.
- CA.4** Vaggelas G.K. and Pallis A.A., (2021). “On the governance and performance of local ports: Lessons from the Greek case”. Extended abstract presented at **International Association of Maritime Economists conference**, Rotterdam, 25-27 November 2021.
- CA.5** Vaggelas G.K., Kapnissis G., Panos A., Leligou H. and Doumi M., (2021). “Blockchain adoption from the shipping industry”. **International Maritime Transport and Logistics Conference MARLOG 10**. Alexandria, Egypt. 13-15 June.
- CA.6** Vaggelas G.K., (2020). “The changing port labour environment in the era of port automation and digitalization”. **International Maritime Transport and Logistics Conference MARLOG 9**. Alexandria, Egypt. 10-12 October.
- CA.7** Vaggelas G.K. and Pallis A.A. (2019). Shipping Alliances, Connectivity, and the growth of Piraeus to major hub. **International Association of Maritime Economists (IAME) Conference 2019**, Athens, Greece, 25-28 June.
- CA.8** Vaggelas G.K. and Pallis A.A., (2018). “Shipping and transport strategies served by port-cities: The Black Sea”. **International Conference Port-Cities and Maritime Routes in Eastern Mediterranean and Black Sea (18th-21st century)**. 22-24 November, Athens, Greece.
- CA.9** Vaggelas, G.K., (2018). “Shipping strategies: The rose of global liner alliances in the port of Piraeus”. **The Jean Monnet Symposium on the “Future of the European Port Policy”**. 28-29 June, Chios, Greece.
- CA.10** Lagoudis I., Theotokas I., Chatzikosta D. and Vaggelas G.K., (2018). Third Party ship management – A comprehensive literature review. **International Association of Maritime Economists (IAME) Conference 2018**, Mombasa, Kenya, 11-14 September.
- CA.11** Vaggelas G.K., Kladaki E. and Pallis A.A., (2017). “Unveiling configurations of shipping clusters: Challenges and opportunities in the case of Piraeus”. Extended abstract presented at **International Association of Maritime Economists conference**, Kyoto, Japan, 27-30 June 2017.

- CA.12** Vaggelas G.K., Kladaki E. and Pallis A.A., (2017). “Measuring the missing link in port performance evaluation: Port users perspectives”. Extended abstract presented at **International Association**
- CA.13** Pallis, A.A and Vaggelas, G.K., (2013). “Cruising the Med: Models for the cruise line/port interface”. **5th International Scientific Conference “Tourism Trends and Advances in the 21st Century”**. 30 May – 2 June, Rhodes, Greece.
- CA.14** Lekakou, M., Pallis, A.A., Spilanis, I., Stefanidaki, E. and Vaggelas, G.K., (2012). “Attractiveness of the islands and maritime transport services”. **2nd ENIT/RETI Conference “Islands and Sustainability: Identities, Development, Management and Planning”**. 19-21 October, Lesvos, Greece.
- CA.15** Grosso, M., Lynce, A-R., Silla, A., Vaggelas, G., K., (2008). “Short Sea Shipping, and intermodality: Parameters influencing Short Sea Shipping pricing scheme: Italian operators’ point of view”. **8th Swiss Transport Research Conference**. 15-17 October, Monte Verita.
- CA.16** Vaggelas, G., K., (2007). “Greek ports: Structural challenges and forms of adjustment”. **3rd Hellenic Observatory PhD Symposium**. 14-15 June. London, UK
- CA.17** Vaggelas, G., K., (2007). “Dynamic Equilibrium of Public and Private Sector in services provision in passenger ports”. **International Shipping Management Forum 2007** (in Greek). 10-11 May. Piraeus, Greece.
- CA.18** Vaggelas, G., K., (2006). “Identify Public and Private Benefits from Port Services Provision”. **International Conference “Shipping in the era of Social Responsibility”**. In honour of the late professor Basil Metaxas (1925-1996). 14-16 September 2006. Cephalonia, Greece.

National Conference Papers (abstract review)

- NA.1** Karditsa, K., Roumpis, E., Vaggelasm G.K. and Syriopoulos T., (2022). “Ports and the environment: European Policies and necessary initiatives”. **First Conference on Climate Change**. National and Kapodistrian University of Athens. 15-17 June, Athens.
- NA.2** Vaggelas G.K., (2018). “The need for a strategic planning and transformation of the municipal port funds. The case of the Chios Municipal Port Fund”. **1st Scientific Conference for the Development of Chios Island**. 5-7 October, Chios.
- NA.3** Vaggelas G.,K., (2018). “Facilitating shipping and transport: Secondary Greek ports”. **Scientific Conference on Port Management and Regulatory Bodies-Current Situation and Improvement Proposals**. 21-22 September, Paros, Greece.
- NA.4** Sarigiannidoy, K., Adaloglou, M., Vaggelas, G., K., (2007). “Hierarchy of problems in the Greek health system. Comparative analysis of Nikaia-Piraeus hospital (Agios Panteleimon) and Thessaloniki hospital (Papageorgiou). **9th National Conference of Health Services Management and Social Care** (in Greek). Corfu, Greece.

Reports-Business Intelligence

- (RE.1)** Vaggelas G.K., Pallis A.A. and Kladaki E., (2022). GREPORT 2022: Report on Greek Ports, Piraeus: P&S Advisory.
- (RE.2)** Vaggelas G.K. and Pallis A.A. (2020). GREPORT 2020: Report on Greek Ports, Piraeus: P&S Advisory.

- (RE.3)** Vaggelas G.K. and Pallis A.A. (2018). GREPORT 2018: Report on Greek Ports, Piraeus: P&S Advisory.
- (RE.4)** Vaggelas G.K. and Pallis A.A. (2016). GREPORT 2016: Report on Greek Ports, Piraeus: P&S Advisory.

Meetings – Workshops-Seminars

- M.1** Vaggelas, G.K., (2022). “Cruise after the pandemic”. Routelab-Knowledge Meetings. 2-3 November, Pyrgos, Greece.
- M.2** Vaggelas G.K., (2022). “Innovation in the port industry. A necessity towards port competitiveness”. CPMR Workshop “Tapping in the potential of Balkan and Black Sea ports for the future of blue economy”. 22 September, Poti, Georgia.
- M.3** Vaggelas, G.K., (2022). “Tourism and Tourist Ports”. Conference for the Development of Ancient Olympia – Ilia 2030. July 20, Ancient Olympia, Greece.
- M.4** Lekakou M. και Vaggelas, G.K., (2022). “Sustainable port management and good practices – The case of Santorini”. Online Seminar “Sustainable energy planning. Challenges, Opportunities and tools for port organizations and port funds”. Organized by Insuleur. 20 June.
- M.5** Vaggelas, G.K., (2022). “Marinas and touristic ports in Greece”. Choose Greece 2022, 29 April, Athens.
- M.6** Vaggelas, G.K., (2022). “Marinas and touristic ports”. Routelab-Knowledge meetings. 1-2 April, Corfu, Greece.
- M.7** Vaggelas, G.K., (2022). “Strategic Plan for the Development of Touristic Ports in Greece”. 1st National Yachting Conference. 25-26 February, Athens.
- M.8** Vaggelas G.K., (2021). “Shipping Companies financing and adaptability in turbulent times”. Law Students Association Seminar. May.
- M.9** Vaggelas G.K., (2020). “Global trends in container throughput”. 1st Conference on Contemporary Management and Development Approaches for Ports. Organised by Heraklion Port Authority S.A. and University of West Attica. 28-31 July 2020, Heraklion, Greece.
- M.10** Vaggelas G.K., (2020). “Port investments in Greece. Current situation and future prospects”. 2nd conference “Time to invest in Greece”. 20th of February, Athens, Greece.
- M.11** Vaggelas G.K., (2020). “LNG Bunkering: Potential and opportunities”. TDI RETE-GNL Final Event. Interreg Marittimo-IT FR-Maritime. 27th of November.
- M.12** Vaggelas G.K., (2019). “The emergence of Piraeus as a major container hub”. Shipping in Action Summer School. Organised by ALBA Graduate Business School and the Institute of Chartered Shipbrokers. 8-11 July, Athens.
- M.13** Vaggelas G.K., (2019). “Port labour. What’s next?”. Workshop of the program “SECOND LIFE – Seafarers work and live better having alternatives of a future job ashore”. Organized by Università Degli Studi Di Genova, Genova, Italy, 18 January.
- M.14** Vaggelas G.K., (2019). “European Port Policy: The Directive 352/2017”. Development Conference Piraeus port-city. *Development and Social Dynamism*. 5-6 April, Piraeus.

- M.15** Vaggelas G.K., (2018). "Business Management: The case of a shipping company". Lecture to the students of DELTA Educational Institute. 28 November, Athens.
- M.16** Vaggelas G.K., (2017). "Greece as a global maritime cluster". Invited presentation at the "Container and Port Infrastructure Conference". November 23rd, Piraeus, Greece.
- M.17** Vaggelas G.K., (2017). "Measuring port performance". Seminar organized by Exantas Institute for Port Training. 4 May 2017, Thessaloniki, Greece.
- M.18** Vaggelas G.K., (2016). "Cruise ports and sustainability – Contemporary Issues". Conference "Promotion, sustainability and management control in cruise seaport systems". Organised by Università degli Studi di Napoli "Parthenope". 29 June 2016, Naples, Italy.
- M.19** Vaggelas G.K., (2016). "Quality in ports. What is out there for ports?". Workshop: Quality in port Activities. Arab Academy for Science, Technology and Maritime Transport. 21-22 February 2016, Jeddah, Kingdom of Saudi Arabia.
- M.20** Vaggelas G.K., (2016). "Users' perspectives in port performance evaluation". Port Performance Research Network meeting. August 23rd, Hamburg, Germany.
- M.21** Vaggelas G.K., (2016). "Cooperation Strategies in the contemporary shipping networks". Seminar: Maritime Networks, Institutions and Traditions'. Organised by Naftika Chronika magazine, 22 April, Athens.
- M.22** Vaggelas G.K., (2016). "Cruise industry and cruise ports". Seminar organized by Exantas Institute for Port Training. 11-12 February 2016, Thessaloniki, Greece.
- M.23** Vaggelas G.K., (2015). "Greek ports: Challenges and prospects" (in Greek). 16th National Transport Conference of Greek Chambers. 5th December 2015, Corinthos, Greece.
- M.24** Vaggelas G.K., (2015). "Developments on port industry". Presentation at the International Summer Law School "Maritime Law and Mediation". Organized by The European Law Student's Association, 19-26 July 2015, Athens, Greece.
- M.25** Vaggelas G.K., (2014). "The impact of FDI's on the interaction between major ports and ports in the periphery". European Cold Storage and Logistics Association 2014 Conference. 2-3 October, Athens, Greece.
- M.26** Vaggelas, G.K., (2014). "Corporate Social Responsibility as a tool for strengthening port-city relationship: The case of the port of Thessaloniki" (in Greek). Conference CSR in practice. Organized by "Marketing Week Conferences". 25 February, Athens, Greece.
- M.27** Vaggelas G.K., (2014). "Port of Thessaloniki: Container terminal MIS and future challenges". Intelligent Transportation Systems Conference. 19-22 November, Patras, Greece.
- M.28** Vaggelas G.K., (2014). "Port management and promotion of a cruise port". Maritime Tourism Summer Course 2014. Organized by the University of the Aegean. 1-7 September, Rhodes, Greece.
- M.29** Vaggelas G.K., (2014). "Port infrastructures and port policy" (in Greek). Presentation at the "Sustainable management and participatory governance of cruise destinations" seminar. Organised by the University of the Aegean. 4-8 of June 2014, Santorini, Greece.
- M.30** Vaggelas, G.K., (2013). "Cruise ports selection factors" (in Greek). Summer School "Greek cruise ports: Operation-Management-Development". Organized

by the University of the Aegean and the Corfu Port Authority S.A. 5-8 September 2013, Corfu, Greece.

- M.31** Vaggelas, G.K., (2013). "Environmental and economic benefits from the use of natural gas at the port of Thessaloniki" (in Greek). Energy Efficiency Conference 2013. Organized by "Plant Management Magazine". 13 March, Athens, Greece.
- M.32** Vaggelas G.K., (2013). "Infrastructural needs and strategies to allow the port of Thessaloniki to contribute effectively to the vision of Greece as a gateway to Central and Eastern Europe. Greek Logistics Workshop "Unlocking Growth Potential through Regulatory Reform and Complementary Measures". Organized by the Hellenic Ministry of Infrastructure, Transport and Networks, the Hellenic Ministry of Development and Competitiveness and The World Bank. 31October, Athens, Greece.
- M.33** Vaggelas, G.K., (2013). "Understanding Port Economics. Forecasting for the Future". Presentation at the "Background to Ports and Terminals Course". Organized by Lloyd's Maritime Academy, 2-5 July 2013, London, UK.
- M.34** Vaggelas, G.K., (2013). "Port of Thessaloniki – Bulk handling case study". Bulk Ports and Technology Seminar. TOC Container Supply Chain: Europe. 25-26 June 2013, Rotterdam, The Netherlands.
- M.35** Vaggelas, G.K., (2012). "Factors of attractiveness for homeports" (in Greek). Summer School "Maritime Tourism and Development of Insular Destinations". Organized by the University of the Aegean, 13-16 September 2012, Chios, Greece.
- M.36** Vaggelas, G.K., (2011). "Thessaloniki Port Authority S.A. Contemporary issues, prospects and...research needs". The 1stPortEconomics.eu summer course. Chios, Greece, 18-21 June 2011.
- M.37** Pallis, A.A., Vaggelas, G.K., (2011). "Cruise: Port-city relations. The port of Thessaloniki ". Workshop 'Facilitating cruise ships in existing port facilities. Investments, services, organization'. 15-16 April, Mytilene, Greece.
- M.38** Pallis, A.A., Vaggelas, G.K. and Vitsounis, T.K., (2011). "Integrating seaports in combined transport systems". Open Conference Green Development and Combined Transport. April 1st, Athens, Greece.
- M.39** Pallis, A. A. and Vaggelas, G. K., (2011). "4Ps (PPPs in Ports): A research agenda". Symposium of the P3T3 Cost Action. Lisbon, Portugal, 12-13 January 2011.
- M.40** Vaggelas, G.K., (2011). "Cruise tourism: Economic benefit, sustainable development and port-city relations. Regional conference: Tourism and sustainable development in the Mediterranean. Organized by Plan Bleu. Genoa, Italy, 12-14 December 2011.
- M.41** Vaggelas, G. K., (2010). "Cruise industry's selection criteria for home-ports". Cruising the Aegean: Challenges and Prospects. Conference organized by the Municipal Port Fund of Kos island, 18-19 June, Kos, Greece.
- M.42** Vaggelas, G.K. and Tsiotsis G-S, (2009). "Presentation of the results of the Hellenic Chambers Transport Association's research on the insular and coastal transports and ports". 22 May, Piraeus.
- M.43** Spilanis, I., Vaggelas, G. K., (2009). "Development of a Greek Insular Observatory for Transports and Tourism". Meeting on Transport and Tourism. The life arteries and the oxygen of the islands. Organized by the University of the Aegean, the Greek Aviation Union, the Hellenic Institute of Transportation Engineers and the Newspaper "Politis" (in Greek). 15 May, Chios, Greece.

- M.44** Pallis, A.A. and Vaggelas, G.K., (2009). Enhancing Med Ports Competitiveness via Cooperation and Coordination. Develop MED Program Round Table, Athens, 10 December 2009.
- M.45** Vaggelas, G.K., (2009). “They are also passenger and cruise ports: Adjustment challenges for Greek ports”. Lecture in Port developments: Strategies and applications for northern Greek ports. Special event at the International Conference on Applied Business and Economics (ICABE), 1-3 October 2009, Kavala, Greece.

PhD Thesis / Postgraduate Dissertation

- Th.1** Dynamic Equilibrium of Public- Private sector participation in port services production cost. PhD Thesis registered at the University of the Aegean, 2008.
- Th.2** European Port Policy: Liberalization of port services and the potential consequences in the Greek port system. MSc Dissertation registered at the University of the Aegean, 2003.

Specialized Press Articles

- NM.1** The necessity of reforming the national port strategy. **Naftemporiki**, November 2022.
- NM.2** Greek ports: Their connectivity in global shipping networks, increases their importance. **To Vima**, Special Edition for the Posidonia Exhibition, 2022.
- NM.3** Piraeus: A port-node in the global shipping networks (with Pallis A.A.), **Proto Thema**, 24 April, 2022.
- NM.4** The need to develop a common costing framework for waste reception facilities services in European ports (in Greek). **Naftika Chronika**, No.240, pp. 120-122, June-July 2021.
- NM.5** The impact of COVID-19 in the Greek ports. **Supply Chain and Logistics**, No. 119, pp. 84-85. June 2020.
- NM.6** The global dimension of Piraeus port (in Greek). www.oceanplus.gr, March 10, 2020.
- NM.7** The impact of COVID-19 at the port of Thessaloniki. **Supply Chain and Logistics**, No 113, pp. 54-55. September 2020.
- NM.8** From a tool to a marketplace. **Supply Chain and Logistics**, No. 108, pp. 76. January 2020.
- NM.9** The emergence of Piraeus port in the global shipping networks. **Supply Chain and Logistics**, No 106, pp. 144. November 2019.
- NM.10** Unveiling and analyzing Piraeus shipping cluster. **Supply Chain and Logistics**, No 105, pp. 100-105. September 2019.
- NM.11** Port labor challenges in the era of technological innovation (in Greek). www.metaforesspress.gr, 24 June 2019.
- NM.12** The need for a new strategy for Greek secondary ports (in Greek). www.metaforesspress.gr, 15 April 2019.

- NM.13** Docker 4.0 to be international and IT skilled. Interview to Alberto Quarati for www.themeditelegraph.com, 4 February 2019.
- NM.14** IMO Sulphur 2020 and the challenges for the port industry (in Greek). **Naftika Chronika**, No 216, pp. 106-107. January 2019.
- NM.15** Privatizing Thessaloniki Port Authority SA: The outcome of a lengthy process (with Pallis A.A.). **Supply Chain and Logistics**, Issue 95, pp. 30-32, May 15 – July 1, 2018.
- NM.16** What changed in the Greek port system the last two years? (with Pallis A.A.) (in Greek). **Naftemporiki – Special Edition for Posidonia 2018**, pp. 10-103, June 2018.
- NM.17** A new era for the European port policy (in Greek). **Naftika Chronika**, No.196, pp. 98-99, January 2017
- NM.18** The importance of Revithousa LNG terminal for the energy security of Greece (in Greek). **Naftika Chronika**, No 195, pp. 52, December 2016.
- NM.19** Hanjin Shipping: When the “too big to fail” does not applies (in Greek). **Naftika Chronika**, No 193, pp. 22, October 2016.
- NM.20** Cruise industry continues to invest – An opportunity for Greek companies (with Iosifidis P.) (in Greek). **Naftika Chronika**, No 193, pp. 80-81, October 2016.
- NM.21** GREPORT 2016 – Developments in the Greek port industry (with Pallis A.A.) (in Greek). **Naftika Chronika**, No 191, pp. 132-134, June 2016.
- NM.22** How Greek ports performed during the economic crisis (in Greek). **Naftika Chronika**, No. 186, pp. 92-96, January 2016.
- NM.23** Privatization of Piraeus Port Authority S.A.: Sailing in a turbulent sea (in Greek). **Naftika Chronika**, No. 184, pp.38-42, November 2015.
- NM.24** European Port Policy: What is next? **Naftika Chronika**, No.181, pp. 76-78, June-July 2015
- NM.25** Positive results for the Greek ports (in Greek). **Naftika Chronika**, No. 180, May 2015.
- NM.26** 2014: a good year for coal handling at the port of Thessaloniki. **Dry Cargo International**, Issue No. 177, February 2015, pp. 63.
- NM.27** European Port Policy with an eye to 2030. **Leaflet of 6th National Conference on Infrastructure and Ports**. Ama, Ahmedabad, India. October 18th 2014.
- NM.28** The end of coastal shipping at the port of Thessaloniki (in Greek). **Port.thess**, Issue 22, September 2014.
- NM.29** ESPO Conference 2014: Shaping the developments in the port industry (with Pallis A.A.) (in Greek). **Naftika Chronika**, No. 171, June-July 2014.
- NM.30** Challenges for the ports: The developments in the port industry at the annual ESPO conference (in Greek). **Port.thess**, Issue 21, June-July 2014.
- NM.31** Privatization of Piraeus port. Some thoughts on selling the shares (in Greek). **Naftika Chronika**, No. 168, March 2014.
- NM.32** Handling coal at the port of Thessaloniki. **Dry Cargo International**, Issue No. 166, February 2014, pp. 15-16.
- NM.33** European Port Policy 2030. Issues for the Greek ports (in Greek). **Naftika Chronika**, No. 162, August-September 2013.

- NM.34** The new European Port Policy - With the eye to 2030 (in Greek). **Port.thess**, Issue 17, May-June 2013, p.4.
- NM.35** The attractiveness of a destination as a key element in increasing cruise traffic (in Greek). **Port.thess**, Issue 16, March-April 2013, p.5.
- NM.36** Port of Thessaloniki: Major dry bulk port in the Southern Balkans. **Dry Cargo International**, Issue No. 155, February 2013, pp. 82-83.
- NM.37** Developing destinations and not only piers-The secrets of the cruise industry (in Greek). **Port.thess**, Issue 15, January-February 2013, p.12.
- NM.38** Port of Thessaloniki: A new investment era. **Port Technology International**. Fifty-Sixth Edition, Winter 2012, pp. 58-62.
- NM.39** Recession in ports. A problematic depiction of European ports during the first half of 2012 (in Greek). **Port.thess**, Issue 13, September-October 2012, p.11.
- NM.40** Port's survival in periods of economic recession (in Greek). Article in www.metaforespress.gr . 27th of August 2012.
- NM.41** Port infrastructures affects the coal and iron ore shipping markets (in Greek). **Port.thess**, Issue 11, March-April 2012, p 13.
- NM.42** Strategies of Thessaloniki Port Authority S.A. for increasing cruise traffic (in Greek). **Maritech News**. October 2011, pp. 29-30.
- NM.43** Port investments are increasing (in Greek). **Port.thess**, Issue 7, July-August 2011, pp. 10-11.
- NM.44** Thessaloniki struggles to escape from coastal transport isolation (in Greek). **Port.thess**, Issue 6, May-June 2011, p.7.
- NM.45** Port cities at the top of the world (in Greek). **Port.thess**, Issue 5, March-April 2011, p. 4-5.
- NM.46** Port security: Opportunity or threat? (in Greek). **Port.thess**, Issue 4, January-February 2011, p.6
- NM.47** Capabilities and challenges of conference tourism in Thessaloniki (with Koulousios I.) (in Greek). **Aggelioforos newspaper**, 30 December 2010, p. 29.
- NM.48** Code: Cruise (in Greek). **Port.thess**, November-December 2010, p.7.
- NM.49** The economic impact of cruise in Chios island (with Stefanidaki E.) (in Greek). **Politis Newspaper**, 5 May 2010.
- NM.50** Enhancing port competitiveness via cooperation and coordination. (with Pallis A.A.). **Indian Ports and Infrastructure Review**, Volume 2, Issue 3, pp. 19-20. March 2010.
- NM.51** Essential port services modernization. Setting priorities and prepare for the post-crisis period. (with Pallis A.A.). **Indian Ports and Infrastructure Review**, Volume 2, Issue 2, pp. 6-10. February 2010.
- NM.52** Studies in Shipping, Transport and International Trade: Corresponding to the needs of the globalised Greek-owned shipping (with Vitsounis T. and Progoulaki M.) (in Greek). **Naftika Chronika**, No 125, December 2009.
- NM.53** Contemporary Challenges for the Greek Peripheral Port System (in Greek). **Naftika Chronika**, No 124, November 2009.
- NM.54** Reorganizing the Greek peripheral port system (in Greek). **Naftika Chronika**, September 2009.

- NM.55** Would Cruise Companies Choose Piraeus as a Homeport? (with Lekakou M and Pallis A.A.). **Naftika Chronika**, No 120, May 2009.
- NM.56** Port System Reorganization in the North Aegean Region (in Greek). **Politis Newspaper**, 21 May 2009.
- NM.57** Ports and Bulk Carriers (with Pallis A.A.) (in Greek). **Naftika Chronika**, No 113, August 2008.

RESEARCH PROJECTS

- 2022 -** **Estimating the socioeconomic impact of cruise activity in the city of Thessaloniki.** Financed by: Thessaloniki Port Authority S.A. and Region of Central Macedonia.
- 2020 -** **Intelligent Research Infrastructure for Shipping, Supply Chain, Transport and Logistics “ENIRISST+”.** Financed by: Greece and the European Union (European Regional Development Fund). Participation in WP 3,5 and 6.
- May 2021 – May 2023** **e-Aegean Communities: Communities of Knowledge, Innovation and Entrepreneurship at the North Aegean Region.**
- December 2020 – January 2023** **ISOL-MET: Innovative Soft Skills to Maritime Education and Training. Financed by Erasmus+ program (KA203).** Participation in the development of O1: Maritime skills courses for multidisciplinary and multicultural group of students.
- November 2020 -** **Intelligent Research Infrastructure for Shipping, Supply Chain, Transport and Logistics.** Financed by: Greece and the European Union (European Regional Development Fund). Participation in WP 3,5 and 6.
- October 2020 – August 2020** **MINE-EMI. Maritime Innovative Network of Education for merging Maritime Issues. Financed by Erasmus+ program (KA203).** Participation in the development of O4 - JMP-Integrated Maritime Policy (IMP) Module (Teaching)
- September 2020 – December 2021** **SkillSea – Futureproof Skills for the Maritime Transport Sector. Financed by Erasmus+ program. Project No. 601186.** Participation in WP2 – EP Leadership in Shipping.
- September 2015 – August 2018** **Jean Monnet Grant** in European Port Policy (564848-EPP-1-2015-1-EL-EPPJMO-MODULE) (Teaching Assistant). Financed by: **European Commission.**
- September 2013 – November 2017** Researcher at the project **“Ports Observatory for Performance Indicators Analysis” (PORTOPIA).** Participation in the Work Packages
 - WP 5- Governance (Indicators on the institutional, functional and financial aspects of European Seaports)
 - WP 6 – Integrating users’ perspectives in port performance evaluation)
 - WP 12 – Implementation of the European Ports Observatory

The project is financed by the **7th Framework Programme (FP7) –**

SST.2013.6-2

- November 2015 – February 2016** Researcher at the project “Designing and programming of cruise ships arrivals and departures”. The project aims at developing a berth allocation system for the port of Santorini (Greece) and has been financed by the Municipal Port Fund of Santorini.
- May 2015 – December 2015** Researcher at the project “**Costa II East-Poseidon MED**”. Participation in the Work Packages:
«Activity 3: LNG Infrastructure & Installations» - «Sub-activity 3.1 Port installations - Infrastructure needs»,
«Activity 5: Risk Assessment» - «Sub-activity 5.2 Risk assessment on vessel retrofit and installations»,
«Activity 6: Sustainable financing» - «Sub-activity 6.1 Risk assessment and what-if analysis»-«Sub-activity 6.2 Project finance - innovative financing instruments for vessels retrofitting»
The project has been financed by the **TEN-T program of EU (2013-EU-21019-S)**
- January 2014 – April 2015** Researcher at the project “**Costa II East-Poseidon MED**”. Participation in the Work Packages:
Activity 2 – Legislations and regulatory framework for the adoption of the LNG in offshore and onshore installations
Activity 3 – LNG infrastructure and installations
Activity 8 – Management and coordination activities.
The project financed by the **TEN-T program of EU (2013-EU-21019-S)**
- June 2012 – January 2014** Researcher at the project “**Freight and Passengers Supporting Infomobility Systems for a Sustainable Improvement of the Competitiveness of Port-hinterland systems of the MED area – FUTUREMED**”. Participation in the Work Packages:
 - WP 2 – Information and awareness raising
 - WP 5 – Improve information management systems
 - WP6 – Reduction des externalites negatives via une meilleure gestion des equipements existantsProject 2S-MED11-29 is financed by the ERDF MED Programme (2007-2013) under the Targeted Projects 2012 (3.1 Transport).
- April 2012 – January 2014** Researcher at the project “**Adriatic-Danube-Black Sea Multimodal Platform – ADB Multiplatform**”. Participation in the Work Packages:
 - WP 2 –Communication Activities
 - WP 3.4–Establishment of Corridor Quality Networks
 - WP 4.5-Harmonization of Existing Modal Choice Tools
 - WP 5.2-Scope, Need and Targets of Multimodal Development Centers
 - WP 6.2-Development of Common Measures for Internalising External Costs
 - WP 6.3-The ADB Green Transport Agreement. Stakeholders, Target, Scope
 - WP 6.4-The Environmental Impact of ADB Towards Green Transport: Evaluation of ADB Actions
 - WP 6.5-Including ADB Outcome in Education. Development of

Common Training Curricula.

Project SEE/C/0004/3.3/X is financed by the South East Europe Transnational Cooperation Programme (2007-2013)

- 2008 - 2013** **Jean Monnet Grant in European Port Policy** (08/141236) (Teaching Assistant). Financed by: European Commission.
- July 2011 - October 2011** **Study for the estimation of the economic impact of the Port of Patra.** Scientific coordinator of the project. Financed by Patra Port Authority S.A. Contractor: DATA RESEARCH AND CONSULTING S.A.
- 2010 - 2011** **COST ACTION "P3T3 – Public Private Partnerships in Transport: Trends and Theory".** Member of the experts group. Financed by: European Commission.
- January 2010 – December 2011** Researcher at the project **Port Performance Indicators: Selection and Measurement.**The participants in the project are the European Sea Ports Organisation (ESPO) and five European Universities: University of the Aegean (GR), Cardiff University (UK), Technical University of Eindhoven (The Netherlands), University of Antwerp - Institute of Transport and Maritime Management Antwerp (ITMMA) (Belgium), Vrije Universiteit Brussels (Belgium).
Awarding body: European Commission – General Secretariat of Mobility and Transport.
- February 2009 – June 2010** Researcher at the project **"European Insular Observatory, Insular Development and Cohesion policies"** of the **"OBS-EURISLES/THE DEVELOPMENT OF THE ISLANDS-EUROPEAN ISLANDS AND COHESION POLICY -EUROISLANDS ESPON 2013 Programme"**.
Participation in the Work Packages:
 - WP2.1.1 Analysis of the general methodology
 - WP2.1.2 Methodology and Selection of the case studies. Methodology of field research.
 - WP2.2.2 Analysis of the case studies
 - WP2.2.3 Islands' Typology
 - WP2.3 Policy assessmentResearch Contractor: University of the Aegean
- June 2008 – February 2009** Researcher at the project **"Specification of the essential clauses for the provision of maritime transport services in insular areas: Guidelines and application of agreed essential tasks"** Project financed by the Institute of Local Government (ITA).
- September 2008** Researcher at the project **"Analysis and preparation of a publication of the results available aiming a description of the costal and sea area by country"**. Research contractor: Sogeti Luxembourg S.A.
- November 2006 – March 2007** Project member in the elaboration of a research on: **"Studying the operational environment of intelligent ports (i-Ports)".** Program INTERREG IIIB. **'ARCHIMED – ARCHIPELAGO MEDITERANEO"**. Code **A.1.128**. Research contractor: University of the Aegean. (2006-2007).

July 2006

Project member in the elaboration of a research on: “**Financing corporations for application development and services provision on traffic management and information in the sea transports**”. Research contractor: University of the Aegean-PROODOS S.A. (2006).

CONTRACT RESEARCH

2022 -	Development of a 25-year Ports Master Plan for Nigeria. Member of the Consortium: “Enviplan International Limited-Rogan Associates S.A.-Planet S.A.-Parkman”. Financed by: Nigeria Ports Authority.
2023	Business Plan for Port of Taranto (Italy). Researcher. Financed by: Autorita Di Sistema Portuale Del Mar Ionio-Porto di Taranto.
2022	A Special Relationship: Economic and Maritime Links between Greece and Panama. Financed by “To Diktyo Think Tank” and “Panama Shipping Agency”.
2022	Evaluation of the technical-economical and socioeconomical analysis of the Master Plan of Thessaloniki Port Authority S.A. Project Coordinator. Financed by: Rogan Associates S.A.
2022	Analysis of cruise traffic at the port of Chania. Project Coordinator. Financed by SALFO S.A.
2022	Operation and management guidelines for the port and the marina of Larnaca (Cyprus). Project Coordinator. Financed by Rogan Associates S.A. on behalf of Kition Ocean Holdings LTD
2022	Competition analysis and validation of demand forecasts and assessment of estimated OPEC and Revenues for the MBM Port Terminals in Albania. Project Coordinator. Financed by: PLANET S.A. on behalf of BANKA OTP ALBANIA SHA
2022	Estimation of Revenue and Expenses for the port of Larnaca for the period 2022-2061. Project coordinator. Financed by: MARNET A.E.
2022	Due Diligence for the port of Alexandroupolis. Subcontractor for MTBS BV. Financed by: Joint Venture of companies (undisclosed).
2021	Throughput forecast for the port of Santorini. Financed by: MARNET S.A.
2021	Market analysis for the port of Larnaca (Cyprus). Project Coordinator. Financed by Rogan and Associates S.A.
2021	Master Plan for the Port Fund of Kyllini. Member of the consortium. Responsible for the economic studies of the master plan. Financed by Kyllini Port Fund.
2020 – 2021	Development Strategy for the Greek tourist ports (marinas). Financed by Dianeosis Think Tank. Final recipient of the project: Greek Ministry of Tourism.
2020 – 2021	Evaluation of the operation and effectiveness of the Greek Regulatory

Authority for Ports.

2020 –2021	Strategic study on the environmental impact of ports of Patras and Rio. Member of the concessionaire TRITON Engineers EPE – Ports and Shipping Advisory P.C. Financed by Patras Port Authority S.A.
2020	Review of the provisions of the current concession agreements between the Greek State and the Port Authorities S.A.’s. Financed by Greek Regulatory Authority for Ports
2019	Reorganising the tariff framework for the waste reception facilities services in Greek ports. Financed by Greek Regulatory Authority for Ports
2019	Fact Finding Report for CRUISE EUROPE. Financed by CRUISE EUROPE (Association of cruise ports in Northern and Atlantic Europe)
2019	Reorganisation of the governance model of the Canadian port system. Financed by: Transport Canada.
2017 – 2019	Developing the economic studies for the project “Master Plan of Kalamata port”. Member of the concessionaire consortium “MARNET S.A. – Rogan and Associates S.A.- TRITON Engineers EPE – KASTOR EPE-George Vaggelas-Panagiotis Mpiniskos”. Financed by: Ministry of Infrastructure-Transport and Networks (Greece)
2018	Reorganization and governance reform of the Greek secondary ports. Financed by: Ministry of Shipping and Insular Policy
2017	Subcontractor for the project “Technical support for the preparation of a project proposal related with the development of Motorways of the Seas in the TEN-T Axis Orient/East Med”. Contractor: PLANET S.A. Financed by: Ministry of Maritime Affairs and Insular Policy (Greece).
2017	Member of the consortium. Project “Economic viability and tourism development analysis for cruise terminal ORIO project in Mindelo, Cape Verde”. Financed by: Ministry of Economic Affairs (Netherlands).
2017	Study: “Exploiting the potentials of cruise in Greece: Potentials, conditions and evaluation of homeporting potentials”. Financed by: DIANEOSIS non for-profit organization.
2016 - 2017	Study: “Report on labour related issues at the port of Thessaloniki (Greece) and provision of advisory services”. Financed by: DP World.
2016 –2017	Subcontractor services for the study “Serving Shipping in Greece – Transforming Greece to a worldwide maritime cluster”. Financed by: Ernst & Young Greece
2016 –2017	Development of a financial and economic analysis for the project “Update of the studies for the construction of a dam at Tersefanou area in Cyprus”. Contractor: Consortium “Dion Toumazis and Associates, Edafos Engineers S.A. and GK Consultants S.A.
2016 –2017	Development of a financial and economic analysis for the project “Consultancy services for undertaking feasibility study, detail design and tender document preparation for the Mara Valley and Ngono Valley water resource development projects (Tanzania)” Contractor:

- GK Consultants. Financed by: **Nile Basin Initiative – Nile Equatorial Lakes Subsidiary Action Program.**
- 2016 –2017** Sub-Consultancy Services Agreement with “**ROGAN AND ASSOCIATES S.A.**” for the “**Study for the submission of a proposal to Connecting Europe Facility Program for the financing of port infrastructures at the port of Vassiliko in Cyprus**”. Contracting Authority “**Ministry of Transport, Communication and Works**”.
- 2016 –2017** Sub-Consultancy Services Agreement with **Maritime & Transport Business Solutions (MTBS) B.V.** for the Project “**Market Study Port of Thessaloniki**”. Contracting company: **PORTEK International Pte Ltd. / MITSUI & C) Ltd.**
- 2016 – 2017** **Consultancy services to Kavala Port Authority S.A.** for the development of cruise business. The services includes the development of a SWOT Analysis Study and a Cruise Marketing Plan study.
- 2016 –2017** Sub-Consultancy Services Agreement with **DION. TOUMAZIS & PARTNERS – ROGAN AND ASSOCIATES S.A.**” for the “**Study of the strategic planning of port use / expansion of existing infrastructures / construction of new ports**”. Contracting Authority “**Cyprus Ports Authority**”. Financial analysis of the strategic port plan.
- 2016** Sub-Consultancy Services Agreement with **ROGAN AND ASSOCIATES S.A.**” for the study “**Report and guidelines for cruise terminal investment, planning and design**”. Contracting Authority “**MEDCRUISE.**”.
- 2015** Sub-Consultancy Services Agreement with **DION. TOUMAZIS & PARTNERS – ROGAN AND ASSOCIATES S.A.**” for the “**Study of the strategic planning of port use / expansion of existing infrastructures / construction of new ports**”. Contracting Authority “**Cyprus Ports Authority**”.
- 2016** Sub-Consultancy Services Agreement with **ROGAN AND ASSOCIATES S.A.**” for the study “**Update of the cost-benefit analysis for the construction of a new dock for ferries at the Aghios Nikolaos area of Piraeus port**”. Contracting Authority “**Piraeus Port Authority S.A.**”.
- 2015** External Advisor of **Municipal Port Fund of Chios**
- 2014 –2015** Sub-Consultancy Services Agreement with **Ernst & Young Cyprus LTD** for the Project “**Study on the future of shipping in Cyprus**”. Contracting authority: **Department of Merchant Shipping of the Republic of Cyprus**
- 2014** External advisor of **Thessaloniki Port Authority S.A. administration**
- 2014** Sub-Consultancy Services Agreement with **Maritime & Transport Business Solutions (MTBS) B.V.** for the Project “**COMPASS – Piraeus: Port Businesses Market Due Diligence**”. Contracting company: **COSCO PACIFIC S.A.**
- 2011** Scientific Coordinator of the project **Estimation of the economic**

impact of the port of Patra. Financed by Patras Port Authority S.A.
Contracted company: **DATA RESEARCH AND CONSULTING S.A.**

LECTURING EXPERIENCE

- 2023 -** **Associate Professor**, Ports Management and Shipping Department, National and Kapodistrian University of Athens
- Modules at Undergraduate level:**
- Port Organization and Management
 - Port Planning and Policy
 - Port Economics
 - Management and Organization of Shipping Companies
 - Cruise services and Tourist Ports
- 2020 - 2023** **Associate Professor**, Department of Shipping, Trade and Transport, University of the Aegean.
- Modules at Undergraduate level:**
- Management of Shipping Companies
 - Introduction to Maritime Studies
 - Business Strategy and Policy
- Modules at Postgraduate level**
- Master in Shipping, Transport and Trade Program
- Management of Shipping Companies
 - Port Organization and Management – European Port Policy
 - Business Strategy
- MBA in Shipping Program
- Management of Shipping Companies
 - Port Economics and Management
- 2015 -** Lecturing at the Master Program “New technologies in Shipping and transport”. Module **“Port Systems”**. The program is organized by the **University of the Aegean** and the **University of West Attica**.
- 2021-2022** Lecturer. **Department of Port Management and Shipping. National and Kapodistrian University of Athens.** Undergraduate Course “European Union Sea Transport Policy”.
- 2019-2020** Lecturer at the MSc Program “Shipping, Transport and Trade”, University of the Aegean. Modules:
- 1) Business Strategy,
 - 2) Port Management – European Port Policy
- 2019-2020** Lecturer. Msc in International Shipping, Finance and Management. Economic University of Athens. Course “Port Economics and Policy”.
- 2019-2020** Lecturer. **Department of Shipping, Trade and Transport, University of**

	the Aegean. Undergraduate Course “Management of Shipping Companies”
2017-2020	Lecturer. <u>MSc in Shipping Management</u> and <u>MBA in Shipping</u> at ALBA Graduate Business School . Course: “Maritime Economics”.
2018-2019	Lecturer. Department of Shipping, Trade and Transport, University of the Aegean. Undergraduate Courses: 1) Business Strategy and Policy, 2) International Shipping Policy
2016-2017	Lecturer. Department of Shipping, Trade and Transport, University of the Aegean. Module 1) Management of Shipping Companies 2) Maritime Economics
2016-2017	Collaborator of the Hellenic Open University. Evaluator of MSc Thesis in the Master Program “Tourism Business Administration”
2011-2012	Adjunct Lecturer. Department of Shipping, Trade and Transport, University of the Aegean. Undergraduate Course “Port Planning” <u>MSc Program Shipping, Transport and Trade Program</u> Course: “European Port Policy”
2009-2010	Collaborator of the Hellenic Open University. Evaluator of MSc Thesis in the Master Program “Tourism Business Administration”
2008-2009	Adjunct lecturer. Department of Shipping, Trade and Transport, University of the Aegean. Undergraduate Courses: 1) Maritime Economics 2) Maritime Policy

ADMINISTRATIVE EXPERIENCE AT UNIVERSITIES

2020 - 2023	Deputy Management Director at the “ MBA in Shipping ” Program of the University of the Aegean.
2020 - 2023	Study Advisor for Post Graduate Students and for Erasmus Students.
2020 - 2023	Member of the Undergraduate Academic Courses Committee at the Department of Shipping, Transport and Trade, University of the Aegean.
2020 - 2023	Member of the Procurement Evaluation Committee of the University of the Aegean – Business School.

THESIS SUPERVISION

Supervision of more than 50 Thesis at undergraduate and post graduate level.

EDITORIAL BOARDS - REVIEWER

Editorial Boards

Scientific Journals

- Eastern European Business and Economics Journal

Reviewer

Scientific Journals

- African Journal of Business Management
- Asian Journal of Management Science and Applications
- Case Studies on Transport Policy
- Computer Modeling in Engineering and Sciences
- Corporate Social Responsibility and Environmental Management Journal
- Environment, Development and Sustainability
- Impresa Progetto
- International Journal of Transport Economics
- International Journal of Shipping and Transport Logistics
- International Journal of Environment and Pollution
- International Journal of Transport Economics
- Journal of Shipping and Ocean Engineering
- Journal of Tourism and Hospitality Management
- Journal of Transport Geography
- Marine Policy
- Maritime Business Review
- Maritime Economics and Logistics
- Maritime Policy and Management
- Research in Transportation Business and Management
- Sustainability
- Transport Policy
- Tourism Management
- Transactions on Maritime Science
- Transportation Research Part E

Invited Reviewer (Conferences)

- International Association of Maritime Economists Conference, Rotterdam, The Netherlands, 25-27 November 2021.
- International Association of Maritime Economists Conference, Athens, Greece, 25-28 June 2019.
- International Association of Maritime Economists Conference, Kyoto, Japan, 27-30 June 2017.
- International Association of Maritime Economists Conference, Hamburg, Germany, 23-26 August 2016.
- International Association of Maritime Economists Conference, Kuala Lumpur, Malaysia, 24-26 August 2015.
- International Association of Maritime Economists Conference, Norfolk, Virginia, USA, 15-18 July 2014.
- International Forum on Shipping, Ports and Airports 2010, Chengdu, Sichuan, China, 15-18 October.
- International Forum on Shipping, Ports and Airports 2012, Hong Kong, China, 27-30 May.

Invited Reviewer (Book Chapters)

- Reviewer for Elsevier Book Series
- Talley, W., K., (Ed.), (2012), **The Blackwell companion to Maritime Economics**. London: Wiley-Blackwell

MEMBER OF INTERNATIONAL CONFERENCES COMMITTEES

- Member of the International Steering Committee of the International Conference “Cruise Dialogue – Preparing ports, cities and destinations for the next day of cruising”. Cartagena, Colombia, 29-21 February 2020.
- Member of the International Scientific Committee of the “The Jean Monnet Symposium on the future of the European Port Policy”. Chios, Greece, 28-29 June 2018.
- Member of the Organizing Committee of the “The Jean Monnet Symposium on the future of the European Port Policy”. Chios, Greece, 28-29 June 2018.
- Member of the Organizing Committee of the “European Conference on Shipping Intermodalism and Ports (ECONSHIP) 2015”. Chios, Greece, 24-27 June 2015.
- Secretariat at the “European Conference on Shipping Intermodalism and Ports (ECONSHIP) 2011”. Chios, Greece, 22-24 June 2011.
- Member of the Organizing Committee of the International Conference on Seaports in the Mediterranean Sea, Chios, Greece, 2002.

AFFILIATIONS

- 2021 -** **Member** of the Hellenic Institute of Transportation Engineers
- 2020 -** **Member** of the Hellenic Chamber and Business Transport Association
- 2014 -** **Treasurer** of Hellenic Association of Maritime Economists
- 2009 -** **Member** of **Greenpeace**
- 2008 -** **Member** of the www.porteconomics.gr and www.porteconomics.eu initiatives which aims to advance the science of Port Economics and Policy
- 2005 -** **Member** of the International Port Performance Research Network (PPRN)
- 2005 -** **Member** of the International Association of Maritime Economists
- 2006 -** **Member** of Hellenic Association of Maritime Economists
- 2011 -** **Secretary General** of the Society of former students of Department of Shipping Trade and Transport, University of the Aegean.
- 2004 -** **Member** of 'Economic Chamber of Greece'
- 2006 - 2011** **Responsible for the Public Relations** of the Society of former students of Department of Shipping Trade and Transport, University of the Aegean.
- 2005 – 2009** **Moderator** in educational issues at the web page www.nautilia.gr
- 2005 – 2008** **Member** of 'Society of Naval Architects and Marine Engineers'
- 2001 – 2002** **President** of Student Society in Department of Shipping Trade and Transport, University of the Aegean.

SEMINARS

- 26/3 – 27/3/2009** “Mass media management in crisis occurrence in shipping and airline business”. Organized by the Department of Shipping, Trade and Transport, University of the Aegean, Chios, Greece.
- 22/10 – 4/11/2007** Transportnet 1st Stream Course on transport business and markets. The University Network for Transport Education and Research, Chios, Greece.
Part of a research team examining the issue of: “Intermodality and short sea shipping: Diversification, market segmentation, barriers and parameters influencing pricing policies”.
- 10/10-14/10/2005** Short Term Specialized Course on “Public Private Partnerships in Ports”. Organized by the Institute of Transport and Maritime Management (ITMMA). University of Antwerp. Belgium. 10-14 October 2005.
- 14/4 – 14/6/2005** 100 hours course: “Methodology and application for the

management of research, technology and innovation". National Technical University of Athens.

5/3/2003

Short term course: ISM Code: Interpretation and Guidelines. International Naval Surveys Bureau. Chios, Greece.

SPECIAL SKILLS

- Statistic Package SPSS,
- EXPERT CHOICE 2000
- Web site building (Joomla)

FOREIGN LANGUAGES

Greek: Mother tongue; English: Fluently, Lower Degree of Cambridge University.

CITATIONS

Total of Citations	750
H-index	14
i10-index	19

Scholar Google citation Index (28.8.2023)

Piraeus, August 2023